

EDUCATION SERVICE CENTER, REGION 20



INFORMATION TECHNOLOGY

OPTION 1: Infrastructure

netVision20 Consortium Membership

Fees are based on ADA as approved by the Executive Committee.

ADA	Membership Fee
0 - 499	\$ 1,890
500 - 999	\$ 3,780
1,000 - 1,599	\$ 5,670
1,600 - 2,999	\$ 7,560
3,000 - 4,999	\$ 9,450
5,000 - 9,999	\$ 11,340
10,000 - 24,999	\$ 13,230
25,000 - 49,999	\$ 15,120
50,000 and up	\$ 17,010

Services included with membership are:

- Connectivity, scheduling, equipment support and maintenance of the netVision20 infrastructure.
- **WITH CONTRACTED VIDEO SERVICES:**
 - Access to virtual field trips (while funds are available).
 - Professional development and/or student coursework via the netVision20, Texas Educational Telecommunications Network (TETN) or satellite downlinking.
- netVision20 newsletters including technology news, calendars, satellite, virtual field trip and videoconference information.
- Provision of a Dell Certified System Engineer (DCSE) Technician to provide Dell warranty support for any Dell workstation, server or laptop according to Dell warranty support timelines.
- Provision of an AppleCare Service Technician to provide warranty support for any Apple computers according to Apple warranty support timelines.
- E-mail alerts of security issues as they arise for district corrective action.
- E-mail alerts of funding opportunities.
- Maintenance of the Multipoint Control Unit (MCU) and VC Wizard scheduling software.
- Participation in consortium grant applications.
- Participation in workgroups (Infrastructure, Marketing, Policies and Acceptable Use, Technical Training and/or Technology Integration) to guide the netVision20 direction.
- Participation in four (4) Technology Director's luncheon meetings held quarterly.
- Participation in four (4) Critical Issues luncheon meetings.
- Discount on Fortinet products 22%.
- Participation in an Infrastructure and Technical Assistance BLOG.
- Provision of loaner videoconference equipment for a period not to exceed 30 days in the event of site equipment failure (based on availability).
- Research of new technologies for possible incorporation into the existing infrastructure.
- Assistance in the review and selection of technical staff.
- Voting membership on Executive Committee.

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AppleCare Warranty Support

Provision of an AppleCare Service Technician to provide warranty support for any Apple computers according to Apple warranty support timelines.

One-time Setup Fee: \$0 netVision20 members/\$25 netVision20 non-members.

Backup Tape Storage Service

Pickup, delivery and storage of backup tapes based on number of weeks selected.

Per week pickup fee: \$25 netVision20 Members/\$40 for netVision20 non-members.

Content Filtering

A rack or tower appliance for content filtering including setup and software. Internet content filtering that complies with the Children’s Internet Protection Act (CIPA) including an account to create unique and customized profiles based on a library of content categories.

CONTENT FILTERING			APPLIANCE		
Number of Computers	Filtering	Filtering Setup One-time	Number of Computers	Mini-tower Reporting	Mini-tower Non-reporting
25 - 499	\$5.95/\$7.45	\$160	Up to 1,500	\$3,190/\$4,250	
500 - 999	\$5.75/\$7.20	\$240	Up to 2,500		\$1,575/\$2,100
1,000 - 1,599	\$5.75/\$7.20	\$240		Rack Reporting	Rack Non-reporting
1,600 - 2,999	\$5.50/\$6.90	\$320	Up to 1,500	\$3,565/\$ 4,750	
3,000 - 4,999	\$5.50/\$6.90	\$320	Up to 2,500		\$2,080/\$2,775
5,000 - 9,999	\$5.30/\$6.65	\$400	Up to 30K	\$8,815/\$11,750	\$3,190/\$4,250
10,000 - 24,999	\$5.10/\$6.40	\$480	Filtering Appliance required for all reporting. Internet Service clients Filtering do not require appliance.		
25,000 - 49,999	\$4.85/\$6.10	\$560			

Content Filtering Mobile

An appliance for content filtering of mobile equipment including such devices as laptops, tablets, personal digital assistants (PDAs), etc. Internet content filtering that complies with the Children’s Internet Protection Act (CIPA) extending beyond the inside network. This option fulfills the CIPA requirement for laptops that go home with students and/or faculty.

CONTENT FILTERING MOBILE		
Number of Computers	Filtering	Filtering Setup
25 - 499	\$5.95/\$7.45	\$160
500 - 999	\$5.75/\$7.20	\$240
1,000 - 1,599	\$5.75/\$7.20	\$240
1,600 - 2,999	\$5.50/\$6.90	\$320
3,000 - 4,999	\$5.50/\$6.90	\$320
5,000 - 9,999	\$5.30/\$6.65	\$400
10,000 - 24,999	\$5.10/\$6.40	\$480
25,000 - 49,999	\$4.85/\$6.10	\$560
50,000 and Up	\$4.65/\$5.85	\$620
Number of Computers	Rack Appliance	
25 - 50,000+	\$5,250/\$7,000	

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Content Filtering Appliance Annual Maintenance Fees

Mobile/Rack/Tower appliance maintenance fee for existing content filtering appliance including software updates. For existing clients ONLY.

Appliance Type	Fee
R3000G	\$260
R300IR	\$300
R3000S	\$400

Content Monitoring

Rack mounted appliance for content monitoring. Content monitoring software to examine network activity and give administrators visibility into activity that goes against Acceptable Use Policies (AUPs). In-depth reporting and monitoring capabilities with an appliance to archive web activity and generate reports.

CONTENT MONITORING		
Number of Computers	Monitoring	Monitoring Appliance
25 - 499	\$6.45/\$8.05	\$5,250/\$7,000
500 - 999	\$6.35/\$7.95	\$5,250/\$7,000
1,000 - 1,599	\$6.35/\$7.95	\$5,250/\$7,000
1,600 - 2,999	\$6.25/\$7.80	\$5,250/\$7,000
3,000 - 4,999	\$6.25/\$7.80	\$5,250/\$7,000
5,000 - 9,999	\$6.15/\$7.70	\$5,250/\$7,000
10,000 - 24,999	\$6.05/\$7.55	\$5,250/\$7,000
25,000 - 49,999	\$5.95/\$7.45	\$5,250/\$7,000
50,000 and Up	\$5.85/\$7.30	\$5,250/\$7,000

Dell Warranty Support

Provision of a Dell Certified System Engineer (DCSE) Technician to provide Dell warranty support for any Dell workstation, server or laptop according to Dell warranty support timelines.

One-time Setup Fee: \$0 netVision20 Members/\$25 netVision20 non-members.

Disaster Recovery Plan Services

Assistance in the completion of a District Disaster Recovery Plan. Review of district documentation with recommendations of any needed changes and assistance in finalization.

Service	Assistance Fee
Disaster Recovery Plan Documentation Assistance	\$470/\$625
Disaster Recovery Plan Review	\$95/\$125

E-mail Alerts

E-mail alerts of security issues as they arise for district corrective action.

Security Alert Fee: \$ 0 netVision20 Members/\$ 500 netVision20 non-members.

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E-mail Scanning Services

Scanning of e-mail to eliminate worms, viruses and SPAM.

Mailboxes	netVision20 Members	netVision20 non-Members
0 - 499	\$640	\$850
500 - 999	\$960	\$1,275
1,000 - 1,599	\$1,280	\$1,700
1,600 - 2,999	\$1,600	\$2,125
3,000 - 4,999	\$1,920	\$2,550
5,000 - 9,999	\$2,240	\$2,975
10,000 – 24,999	\$2,560	\$3,400
25,000 – 49,999	\$2,880	\$3,825
50,000 and up	\$3,200	\$4,250

Equipment Relocation Service

Relocation of server, firewall and router equipment to Center beyond 30 days with Internet Services through ESC-20.

NOTE: Relocation for ESC-20 Internet Services clients ONLY.

Weekly Fee: \$ 22.50 netVision20 Members /\$ 30 netVision20 non-members.

Internet Access Services

Internet access including IP address allocation, domain registration, domain name service, web site hosting, e-mail accounts, router management and technical support.

	One Year Contract	Two Year Contract	Three Year Contract
Internet Access Line or Port T1 (1.5 Mbps per month/line or port)	\$350	\$330	\$315
Internet Access GigaMAN (Per Meg)			
9 Mbps or Less (per month)	\$230	\$218	\$207
10 Mbps or More (per month)	\$200	\$190	\$180
One-time Setup \$400			
Cascaded Clients (Connected to primary per month/per site)	\$50	\$47	\$45
*Web Page Hosting Space Monthly Fee (50/100/250/500 MB)	\$20/\$30/\$40/\$50	\$19/\$28/\$38/\$47	\$18/\$27/\$36/\$45
*Domain Name Registration Per Year	\$25	\$23	\$22
*E-mail Account Monthly Fee (1-500/501-1,000/1,001-2,000)	\$30/\$60/\$115	\$28/\$57/\$109	\$27/\$54/\$103

* These services are optional and can be obtained without having Internet Access.

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Laptop Cart Rental Service

ESC-20 will provide rental equipment at your location (based on unit availability).

Equipment	Weekly Fee
Wireless Cart (10 Laptops) including Access Point and Printer.	\$50/\$75

Laptop Tracking/Recovery Services

Access to a website to download Computrace Complete software onto Windows and Macintosh laptop computers for tracking and theft recovery. Recovery guarantee of \$1,000.

Computrace Complete (includes \$1,000 Recovery Guarantee)			
Track and recover stolen or missing laptops, delete confidential information on stolen laptops, software/hardware inventory, track leases and recovery guarantee of up to \$1,000.	1 Year	\$ 47	1 Year \$ 63
	2 Year	\$ 85	2 Year \$ 114
	3 Year	\$ 115	3 Year \$ 154
	4 Year	\$ 140	4 Year \$ 186

Network Assessment Services (New Members)

A full assessment of district network vulnerabilities including documentation, diagrams and recommendations. Access to a website/FTP site for patches and hotfixes. Remote assistance for security issues. E-mail alerts of security issues as they arise. Fee is annual.

Network Assessment Services (Returning Members)

Reassessment of any network changes with updated recommendations and documentation, and diagrams. Access to a website/FTP site for patches and hotfixes. Remote assistance for security issues. E-mail alerts of security issues as they arise. Fee is annual.

ADA	netVision20 New Members	netVision20 Returning	netVision20 Non-members New	netVision20 Non-members Returning
0 - 499	\$ 6,500	\$ 1,500	\$ 8,666	\$ 2,000
500 - 999	\$ 8,150	\$ 3,000	\$ 10,866	\$ 4,000
1,000 - 1,599	\$ 9,800	\$ 4,500	\$ 13,067	\$ 6,000
1,600 - 2,999	\$ 11,450	\$ 6,000	\$ 15,267	\$ 8,000
3,000 - 4,999	\$ 13,100	\$ 7,500	\$ 17,467	\$ 10,000
5,000 - 9,999	\$ 14,750	\$ 9,000	\$ 19,666	\$ 12,000
10,000 - 24,999	\$ 16,400	\$ 10,500	\$ 21,866	\$ 14,000
25,000 - 49,999	\$ 18,800	\$ 12,000	\$ 25,067	\$ 16,000
50,000 and up	\$ 19,700	\$ 13,500	\$ 26,267	\$ 18,000

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Network Diagramming Services

Logical and physical diagrams on cut sheets, 8 ½ x 11 and CD-ROM Visio and PDF documentation.

ADA	netVision20 Members	netVision20 non-Members
0 - 499	\$ 1,125	\$ 1,500
500 - 999	\$ 1,500	\$ 2,000
1,000 - 1,599	\$ 1,875	\$ 2,500
1,600 - 2,999	\$ 2,250	\$ 3,000
3,000 - 4,999	\$ 2,625	\$ 3,500
5,000 - 9,999	\$ 3,000	\$ 4,000
10,000 - 24,999	\$ 3,375	\$ 4,500
25,000 - 49,999	\$ 3,750	\$ 5,000
50,000 and up	\$ 4,125	\$ 5,500

Network Support Days

Provide district network support (as needed) for any issues or as maintenance to district networks.

	netVision20 Members	netVision20 Non-members
Four (4) Days	\$1,400	\$1,600
Six (6) Days	\$2,100	\$2,400
Twelve (12) Days	\$4,200	\$4,800
Twenty-four (24) Days	\$8,400	\$9,600
Forty-eight (48) Days	\$16,800	\$19,200

Podcast Hosting

Host your Podcast in a secure hosted environment. Space ranges from 250 MB - 20 GB. Monthly fees are (based on ADA) and/or space allocations.

Space Allocation	netVision20 Members	netVision20 non-Members
250 MB	\$50	\$65
500 MB	\$100	\$125
1 GB	\$175	\$220
5 GB	\$300	\$375
10 GB	\$500	\$625
20 GB	\$950	\$1,190

Remote Backup Services

Appliance

Access to a local (onsite) and remote appliances (located at ESC-20 and BitLeap) to place backup data and/or e-mail archive via encrypted communication lines. **NOTE:** This appliance is required for remote backup services of e-mail archiving and/or file system. Only one (1) appliance required if both services are selected.

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E-mail Archiving

Provide e-mail archive/retrieval storage space down to individual mailbox for Exchange and GroupWise mailboxes.

File System

Local and offsite backup of data. File storage per GB. Exercise the ability to restore services once annually.

Remote Backup Appliance	Appliance (Monthly Fee)	E-mail Archiving (No. of Mailboxes)	Per Mailbox (Monthly Fee)	Space Allocation	File System (Monthly Fee)
1 - 250 GB	\$50/\$65	1 – 100	\$.99/\$1.25	20 GB	\$29/\$37
251 - 500 GB	\$72/\$90	101 – 1,000	\$.94/\$1.20	50 GB	\$60/\$75
501 - 2 TB	\$138/\$173	1,001 – 2,000	\$.88/\$1.10	100 GB	120/\$150
				250 GB	\$265/\$332
				500 GB	\$510/\$638
				1 TB	\$1,020/\$1,275
				1.5 TB	\$1,485/\$1,857
2 TB	\$1,900/\$2,375				

Remote Support Services

Remote assistance via the Internet for servers, Macintosh and PC systems, applications, operating systems, networking devices, videoconference equipment, satellite equipment and web problems from 7:30 a.m. – 5:00 p.m. daily with access to an on-call phone.

Criticality	Response Time	netVision20 Members Per Call	netVision20 Non-members Per Call
Stop Work	1 hour	\$188	\$250
Critical	4 hours	\$132	\$175
Urgent	8 hours	\$75	\$100
Important	24 hours	\$50	\$75
Minor	48 hours	\$45	\$60

Satellite Support Service

Three (3) days of support and maintenance of satellite equipment including replacement of defective low noise block (LNB) and receiver loaner unit provided pending repair.

	netVision20 Members	netVision20 Non-members
Quarterly Satellite	\$1,350	\$1,500

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Sharepoint Hosting

Host your Sharepoint Collaboration service in a secure hosted environment. Ranges of disk space from 250 MB - 20 GB and users from 200 - 1,500 (based on ADA), setup and e-mail support. Fee is monthly.

Space Allocation	netVision20 Members	netVision20 non-Members
250 MB	\$55	\$69
500 MB	\$110	\$138
1 GB	\$190	\$238
5 GB	\$325	\$407
10 GB	\$540	\$675
20 GB	\$955	\$1,194

Technology Assessment Service

Assess available technology including hardware, software and bandwidth. Survey district staff regarding technology needs and satisfaction level.

Annual Fee: \$1,500 netVision20 Members/\$1,875 netVision20 non-members.

Technical Interview Assistance

Assistance in the review and selection of technical staff. Review of job applications with ranking information for interviews and participation in interviews.

Annual Fee: \$ 750 netVision20 Members/\$ 1,000 netVision20 non-members.

Technical Support

Consultation, configuration and support for servers, PCs, applications, phone switch, operating system, networking devices, videoconference equipment, satellite equipment and web databases.

	netVision20 Members	netVision20 Non-members
3-5 Business Day	\$415	\$550
Next Business Day	\$475	\$600

Video Streaming Equipment Rental Service

ESC-20 will provide rental equipment at your location (based on unit availability).

Equipment	Weekly Fee
Sonic Foundry equipment.	\$37.50/\$50

Videoconference Equipment Rental Service

ESC-20 will provide rental equipment at your location (based on unit availability).

Equipment	Weekly Fee
Videoconference room system.	\$18.75/\$25

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Videoconference Equipment Support

Three (3) days of support and maintenance of videoconference equipment including Quality of Service (QOS) for H.323 videoconferencing systems.

	netVision20 Members	netVision20 Non-members
H.323 Quality of Service	\$1,350	\$1,500

Voice Over IP Service

Assessment of district readiness to implement Voice of IP with inventory of needed equipment, connectivity and staffing information.

	netVision20 Members	netVision20 Non-members
VoIP Readiness Assessment	\$4,000	\$4,500

Wireless Assessment Service

Assessment of district readiness to implement wireless and/or wireless security (if already implemented). Information regarding any needed updates and/or equipment. Training to troubleshoot and correct issues with wireless access points.

	netVision20 Members	netVision20 Non-members
Wireless Assessment	\$4,000	\$4,500

OPTION 2: Teaching and Learning

Cisco Networking Academy

Training for two (2) instructors including continuing educational units (CEUs) for each academy. Telephone, remote and onsite follow-up support.

An online account that gives access to online curriculum.

E-mail updates regarding changes and new developments.

Program dates (June 1, 2008 – May 31, 2009)

NOTE: After access has been provided to the online curriculum, the commitment remains in force for one full year and cannot be terminated.

Per Academy Annual Fee: \$ 0 netVision20 Members/\$ 500 netVision20 non-members.

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K-12 Bundles

Certification Bundle

A bundle of computer-based, online learning programs that focus on training in certification and computer skills including Internet and Computing (IC3), CompTIA A+ Operating Systems, CompTIA A+ Hardware and CompTIA Network+.

Multimedia Bundle

A bundle of computer-based, online learning programs that focus on training in the use of Dreamweaver, Fireworks, Flash, Illustrator and Photoshop.

Office Bundle

A bundle of computer-based, online learning programs that focus on training in the use of Access, Excel, Outlook, Powerpoint and Word.

Three (3) Bundles

A combination of K-12 Certification, Multimedia and Office bundles.

NOTE: Use of course materials is for the training of school students and personnel.

K-12 Bundle Pricing netVision20 Members/Non-members

ADA	Certification	Multimedia	Office	Three
0 - 499	\$ 1,995/\$ 2,195	\$ 1,900/\$ 2,090	\$ 1,730/\$ 1,903	\$ 4,625/\$5,088
500 - 999	\$ 2,145/\$ 2,360	\$ 2,040/\$ 2,244	\$ 1,855/\$ 2,041	\$ 5,040/\$ 5,544
1,000 - 1,599	\$ 2,445/\$ 2,690	\$ 2,320/\$ 2,552	\$ 2,105/\$ 2,316	\$ 5,870/\$ 6,457
1,600 - 2,999	\$ 2,745/\$ 3,020	\$ 2,600/\$ 2,860	\$ 2,355/\$ 2,591	\$ 6,700/\$7,370
3,000 - 4,999	\$ 3,195/\$ 3,515	\$ 3,020/\$ 3,322	\$ 2,730/\$ 3,003	\$ 7,945/\$ 8,740
5,000 - 9,999	\$ 3,645/\$ 4,010	\$ 3,440/\$ 3,784	\$ 3,105/\$ 3,416	\$ 9,190/\$10,109
10,000 - 24,999	\$ 4,245/\$ 4,670	\$ 4,000/\$ 4,400	\$ 3,605/\$ 3,996	\$10,850/\$11,935
25,000 - 49,999	\$ 4,845/\$ 5,330	\$ 4,560/\$ 5,016	\$ 4,105/\$ 4,516	\$12,510/\$13,761
50,000 and up	\$ 5,595/\$ 6,155	\$ 5,260/\$ 5,786	\$ 4,730/\$ 5,203	\$14,585/\$16,044

Fee based on high school ADA. Use of course materials for the training of school students and personnel. Training covers students and administration for high school and all schools that feed into the high school. This is an option that can be used to cover the paraprofessional training requirement. Fee is annual.

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Sponsored Curriculum

Training and support for two instructors on sponsored curriculum including IT Essentials (A+ Certification) or IT Essentials II (Server+ Certification) based on course selection. These courses meet the Technology Applications requirements. Telephone support, an online account for full access to curriculum, e-mail updates regarding changes and new developments and access to an onsite Testing Center is provided.

Program dates (June 1, 2008 – May 31, 2009)

NOTE: After access has been provided to the online curriculum, the commitment remains in force for one full year and cannot be terminated.

Per course fee: \$1,155 netVision20 Members/\$1,400 netVision20 non-members.

OPTION 3: Educator Preparation and Development

Technical Customized Onsite Training

The ESC-20 Infrastructure and Network Services staff provides full-day technical training that is customized to meet each district's individual needs. Number of participants at one site is limited to 18.

Full day fee: \$720 netVision20 Members/\$900 netVision20 non-members.

Technical Training Institute

ESC-20 Technical Training Institute has established three certification programs: Campus Level Technical Support Specialist, District Level Technical Support Specialist and Advanced Technologies Technical Support Specialist. In addition, a two-day Certification Refresher course has been added. Prices vary and registration is via iLearning. Certification is awarded after the successful completion of required and elective courses. District leaders need to feel confident that the technology staff possesses the knowledge and abilities necessary to develop and manage school-wide technology networks. Individual courses are available for those who do not want the complete certification. Customized courses may be requested to meet specific district needs. Registration is via iLearning.

Per course fee: Costs vary depending on the course.

VUE Testing Center

ESC-20 provides testing for students and professionals that participate in the CCNA training programs or those wanting certification in Information Technology (IT) certifications.

Fee: Prices vary depending on the test.

OPTION 4: Leadership, Administration and Instructional Support

Certified Ethical Hacker

A five (5) day security training course that explores the tactics commonly used to penetrate a network. This prepares students to take CEH Exam 312-50.

Per participant fee: \$2,500 netVision20 Members/\$3,125 netVision20 non-members.

Technician Academy

Technician Academy with five (5) training sessions focused on the work requirements at a district facing the technician responsible for implementation. Sessions will include topics provided by Technology Director's based on a survey of needs.

Per participant fee: \$ 1,275 netVision20 Members/\$ 1,400 netVision20 non-members

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SERVICES
2008-2009

INFORMATION TECHNOLOGY

TETN Conferences

The Texas Education Telecommunications Network (TETN) facilitates communications amongst educational entities throughout Texas to improve student performance and to increase efficiency of educational operations via an effective telecommunications network. TETN membership is a consortium of twenty-one (21) entities; the Texas Education Agency (TEA) and the twenty Texas Education Service Centers (ESCs). These titles are available to netVision20 members who subscribe to videoconferencing with approval from the site host.

FREE onsite room usage for ALL Districts. Fee applies to feed of TETN to district videoconference equipment.

Fee: \$0 netVision20 Members w/VC Contract/Downlinking fees vary for netVision20 non-members

Videoconferencing Services

Access to netVision20 video services including direct connection, video bridging, cascade services, scheduling, technical assistance, planning and design.

H.323, ISDN, Network Bridging Service or MCU Cascade Conferencing Minutes

Number of Minutes	H.323 Monthly Fee	Cascade Monthly Fee
0 – 2,000	\$200 per month	\$ 50 per month
2,001 – 3,000	\$300 per month	\$ 75 per month
3,001 – 4,000	\$400 per month	\$100 per month
4,001 – Unlimited	\$500 per month	\$125 per month

Bridging services to connect to off network providers (outside of netVision20) including site certification and meet and greet option.

	netVision20 Members	netVision20 Non-members
384 Kbps	\$105 per hour	\$175 per hour
Scheduling	\$25 per session	\$40 per session

NOTE: Long distance charges billed separately.